

# WHAT TO DO AT A BINGO

## *BEFORE THE BINGO*

Make sure all your consultants & managers bring their Party Bag with them just like they would to a party. This would include catalogs, flyers, order forms, citrus peelers for guests, gifts for those dating a party, party packets, calculator, and pens.

Put Piles of tickets in the middle of all the tables for Free and Opportunity. They need to put their names on each of these tickets

Set up your Drawing Gift Table with a tent on how to purchase tickets and roll of double sided tickets. Put other tents around the room. Have one consultant man this table and encourage all guests to purchase.

At the Drawing Gift Table also set up the Boards & Quartermania Tickets. Have another consultant manager giving out Bingo Boards to Guests & Hosts and also giving ½ a Single Ticket to each guests for Quartermania. Have them explain the importance of this ticket and what to do with their quarters. Put other half in a drawing bowl.

Tan for Guests

Another Color for Hosts

## *OUTLINE OF THE BINGO*

Introduce your Consultants and Managers at the Bingo

Find the Host with the Most Orders – She is the Royalty and give her a Bag & let her choose a Bingo Number.

REMEMBER – Use the words FREE and OPPORTUNITY through-out the demo.

### 1) Play Bingo (Straight Line)

- Demo 50% off / Purchase with Purchases / Host Gifts
- Quartermania

### 2) Play Bingo (Letter “T”)

- Demo the Kit – invite them to join your team
- Quartermania

### 3) Play Bingo (Biggest Loser)

- Invite those interested in having a party or join your team to raise their hand for a Special Bingo Card to play the BIG game next (Show BIG Gift)
- Quartermania

### 4) Play Bingo (BIG Game)

- Give out Catalogs, Flyers & Order forms for guests to order
- Close out your Bingo with FREE & OPPORTUNITY & last Quartermania
- Tell all guests about the next Bingo and that you would love for them to come and bring guests.