















Dream Drivers Cash & Car Program - August 2011

Title	Qualification to Achieve*	Monthly Qualification to Maintain	Cash Award**	Breakthrough Vehicle**	Co-Pay
Presidential Director	Achieve Presidential Director Title	Maintain Presidential Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,500	   Mercedes-Benz E350 Cadillac Escalade GMC Yukon Hybrid	Sales: \$0 - \$6,999 Pay: \$1,500 \$7,000 - \$9,999 \$1,150** Over \$10,000 \$0
Star Executive Director	Achieve Star Executive Director Title	Maintain Star Executive Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,300	   Buick Enclave Mercedes-Benz C-Class Lincoln MKZ Hybrid Plus \$100 cash bonus	Sales: \$0 - \$6,999 Pay: \$1,200 \$7,000 - \$9,999 \$850** Over \$10,000 \$0 No \$100 bonus if TRS fall
Executive Director	Achieve Executive Director Title	Maintain Executive Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,200	   Buick Enclave Mercedes-Benz C-Class Lincoln MKZ Hybrid	Sales: \$0 - \$6,999 Pay: \$1,200 \$7,000 - \$9,999 \$850** Over \$10,000 \$0
Five Star Director	Achieve Five Star Director Title	Maintain Five Star Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,000	   Cadillac SRX Mercedes-Benz GLK Buick LaCrosse eAssist	Sales: \$0 - \$6,999 Pay: \$1,000 \$7,000 - \$9,999 \$650** Over \$10,000 \$0
Three Star Director	Achieve Three Star Director Title	Maintain Three Star Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$950	   GMC Acadia Ford Escape Ford Fusion Hybrid Plus \$150 cash bonus	Sales: \$0 - \$6,999 Pay: \$800 \$7,000 - \$9,999 \$450** Over \$10,000 \$0 No \$150 bonus if TRS fall
Two Star Director	Achieve Two Star Director Title	Maintain Two Star Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$900	   GMC Acadia Ford Escape Ford Fusion Hybrid Plus \$100 cash bonus	Sales: \$0 - \$6,999 Pay: \$800 \$7,000 - \$9,999 \$450** Over \$10,000 \$0 No \$100 bonus if TRS fall
Star Director	Achieve Star Director Title	Maintain Star Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$800	   GMC Acadia Ford Escape Ford Fusion Hybrid	Sales: \$0 - \$6,999 Pay: \$800 \$7,000 - \$9,999 \$450** Over \$10,000 \$0
Director	Achieve Director Title	Maintain Director Title	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$500	No Vehicle	No Vehicle
Star Manager/ DIQ	Achieve qualifications for Star Manager title and \$7,000 in TRS/\$500 Personal Sales/6 APR for two	Maintain Star Manager Title/\$7,000 in TRS/\$500 Personal Sales/6 APR	Sales: Over \$7,000 Receive: \$350	No Vehicle	No Vehicle

Manager/DIQ: If missed qualification to maintain (Maintain Star Manager title/\$7,000 in TRS/\$500 Personal Sales/6 Active Personal Recruits) four (4) times in a calendar year, the Star Manager will be removed from the cash program at the end of the fourth miss & has to requalify for the award by achieving \$7,000 in TRS/ \$500 Personal Sales, & 6 APR in 2 consecutive months.

****Directors and Above :** In order to receive reduced cash award for TRS between \$7,000 - \$9,999, paid as Title must be at least a Star Manager (\$500 Personal Sales/\$7,000 TRS, 6 APR)

****Directors and Above:** In order to be eligible for the reduced Co-Pay, TRS between \$7,000 - \$9,999, paid as Title must be at least a Star Manager (\$500 Personal Sales/\$7,000 TRS, 6 APR)