

Dreaming of Royalty Action Plan



Name _____ Target Date _____ Week _____

Make a copy of this action plan each week. Check off the activities you accomplished and give it to your upline Director.

Activities that will help me reach my dream

- Share my enthusiasm with family & friends
- Make My Wonderful 100 contact list and update it weekly
- Work the 1-2-3 Success Plan
 - Hold 2 parties/week and date at least 2 parties from each party
 - Aim for 3 + 3 + 3 (3 parties/week, 3 recruit leads/party, 3 new recruits/month)
- Call 3 people on my contact list to date a party this week
- Share my "Why" with my party guests using my Dream Container at every party
- Offer the hosting opportunity to all guests at my parties
- Offer the business opportunity to all guests at my parties
- Be prepared for recruiting and share the gift with others using the Opportunity Cards
- Attend and bring guests to every meeting
- Participate in a 3-way recruit interview with my upline
- Share the opportunity with others using my Opportunity Cards
- Mail out flyers to my customers
- Make service calls to my customers and Hosts
- Observe someone else's party
- Attend my upline Director's team meeting and participate in team training conference calls
- Talk to everyone about your Tupperware Business**

When talking with people about your business, always start at the top of the mountain:

Opportunity: *"I've just made the decision to step up into leadership in Tupperware. I'm excited about my new opportunity and I am looking for people who are interested in earning an extra \$1,000 a month by working just 4-6 hours per week. Would you be interested in hearing more?"*

Hosting: *"If now isn't the best time for you, how would you like to earn free Tupperware and half-price privileges by hosting a Tupperware Party?"*

Customer: *"If now is not a good time, can I put you on my list to receive flyers with great product specials."*

Referral: *"Who do you know that loves Tupperware and could use an extra \$1000 a month?"*