

## SMIDGET GAME

I pass my container of Smidgets and invite EVERYONE to take one, but DON'T open it yet!  
Then I explain that each smidget contains a piece of paper that say:

- 20% Off any ONE item tonight
- Free Shipping and Handling off your order tonight
- You won the worlds Smallest Tupperware Bowl or Citrus Peeler
- Party

They will have 3 options when I come to them. They can PLAY, PASS or WHAT THE HECK.

1. **PLAY** means you open your smidget. You get to keep the smidget and then I ask that you honor what the piece of paper says. If they get 20% off one item tonight or free S/H the receive that and the Smidget also. If they get “you won the worlds smallest Tupperware Bowl” the get to keep the smidget. If they get Party, they get to schedule a Tupperware event (party, FR, CKP, etc) to earn free and discounted products.
2. **PASS** means that you have to put back the container without looking to see what the piece of paper says.
3. **WHAT THE HECK** – means that you’ve decided that you like all the “goodies” the host has gotten today or you’ve picked out more product that you can get today. The best way to get your Tupperware is FREE or at a discount and you want to hold your own show. If they get Free Shipping or 20% off one item I also honor that and they get a party. I sometimes off a “What the Heck” bag of game prizes for instant gratification or an extra 5 tickets into the drawing when they “what the heck” it.

As people Play or What the Heck and get parties, I hand them a Host pack and when we are all done, I get those guests together and party plan as a group.

### Odds of Parties vs Free Shipping and % off itmes:

For 30 smidgets  
2-3 say 20% off one items  
2-3 say Free Shipping / Handling  
the remainder say “Congratulations You Won a PARTY”

### ORDERING INFORMATION FOR SMIDGETS:

#76105 (pack of 5) for \$2.00  
You’ll need about 30 to start with