

## Tips for a Successful Presentation

First of all remember that being asked to train at a monthly organization meeting, a team meeting, or anytime is a COMPLIMENT! It means we believe you have mastered a skill or you have something that is worth sharing!!

Also remember that Rally/Org Meeting is for consultants and they need to see our great leaders on stage sharing their secrets to success. It also gives you a chance to perfect your presentation skills. Sometimes you may be asked to train in an area that you may not be using at each of your demonstrations. Why?? We need to remember that as leaders, we have recognized the value of the concentrated demonstration and combined our experience in recruiting and dating bids to create a successful demonstration. But, we must remember that consultants join our business for different reasons. Rally must offer different types of demonstrations, games, dating and recruiting bids so that we reach a maximum number of personality types. There has to be something for everyone!!

Ask yourself the following questions when preparing for ANY training event:

- Who Who am I trying to reach with this training?  
To whom will I be addressing this at a demonstration?
- What What is the purpose of this training?  
What will it accomplish?
- Where Where will my audience apply this technique?
- When When do I use this technique?
- Why Why is this a training that consultants should use?  
Why is this an important part of my demonstration?
- How How do I use this training to grow my business?
- If If everyone in the audience takes away just ONE key concept that changes their lifestyle, I've done it!

These are the concepts that you must convey to your audience. Always answer these questions for your audience because it is better to treat your audience as if they know nothing about what you are teaching. Start at the beginning and don't leave anything out! For instance, if you are training on a dating game, it is important that you talk about who you are trying to date! The "what!" is to share with consultants that dating games are a tool to increase as well as to secure datings. Are you training on a dating game that is used at or away from parties? At what point in your demonstration would you use a dating game? How you use this training is as important as why because a consultant may feel she can skip the game if she has 2 datings. Never forget to share why this training is important.

Preparation and Handouts:

Is it important to give consultants value for their time!! Always prepare a handout so that they have something to refer to for future use. If you are sharing a recipe - prepare a sample so that they will taste the benefit!

Prepare your training by taking notes or making an outline so that we can discuss the "hot" points prior to Monday evening.

You should always come to the stage the same way you would arrive for a party! Take the time to put ingredients in containers and have any props or gifts decorated just as you would for your party.

Know when you are scheduled to train so that you will be ready when announced. It is helpful to arrive early enough so that your materials are on stage when you need them. We always have a full agenda and it is important to start and to end on time!

Your success will be complete when you add a professional touch to your presentation-

Please dress professional when you are a presenter; it is an important part of the success image! Inspire others to aspire to our level of success! Consultants look up to you and will follow your lead so always dress as you would like your consultants to dress.