

RECORD BREAKER 2019 IS COMING!

The COUNTDOWN has begun! Set your goals, Plan your work, then WORK the plan!

EVERY WEEK ASK YOURSELF THESE QUESTIONS	30th	6th	13th	20th	27th
Have I entered sales for the week?					
Did I hold at least one Tupperware party?					
Did I date two or more parties into the next 2-3 weeks?					
Did I connect with my leader/director before/ after each party?					
Have I reviewed my goals and re-worked my plan?					

Build and work a wonderful 100 list. Have many options for how people can "PARTY" with you! Know your RED HOT dates! Be ready to ask for referrals. Invite them to JOIN now so they can profit in RBM!

Aug. 30th - Close of August Sales Month

- ◆ Set your goals for Sept and October
- ◆ Big Rocks First – Map your calendar
- ◆ Date 2 Instant, Survey, Bingo Hosts into Sept.
- ◆ Date 2 past hosts into 1st week of Oct.
- ◆ Attend/participate in Training _____
- ◆ Identify 5 Fundraiser Leads and take action!
- ◆ Order Supplies – STOCK UP!
- ◆ Party Plan and Tupper connect all parties up.
- ◆ Update online party lineup in my sales
- ◆ Activate and support your new consultants
- ◆ CLOSE August BIG!

Sept. 6th

- ◆ Attend/participate in Training _____
- ◆ Hold 1+ party and Date 2+ into Sept
- ◆ Launch your September Monthly Mystery Host
- ◆ Date 2+ more into Sept 29-Oct 5th
- ◆ Lead Generating Activities – Meet 25 new people
- ◆ PLAN your Sept 29-Oct 5 Multi Host
- ◆ Contact follow up on Fundraisers/plan launches.
- ◆ Revisit goals and find your accountability buddy
- ◆ Update online party lineup in my sales
- ◆ Activate and support your new consultants

Sept. 13th- Close of Mid-Aug Brochure B

- ◆ Attend/participate in Training _____
- ◆ Hold 2+ and Date 4+ (2 in Sept – 2 in Oct)
- ◆ Lead Generating Activities – Meet 25 new people
- ◆ WORK on your Sept 28-Oct 4 Multi Host
- ◆ Prep Mass Mailing – I need your help Letter
- ◆ Prep Supplies, double batch meal prep etc
- ◆ Update online party lineup in my sales
- ◆ Activate and support your new consultants

Sept 20th

- ◆ Attend/participate in Training _____
- ◆ Hold 2+ and Date 4+ (2 in Sept – 2 in Oct)
- ◆ PARTICPATE in National Date a Ton!
- ◆ Lead Generating Activities – Meet 25 new people
- ◆ WORK on your Sept 28-Oct 4 Multi Host
- ◆ MAIL Mass Mailing – I need your help Letter
- ◆ KICKOFF Fundraisers to close by Oct 2nd
- ◆ Party Plan and Tupper connect all parties up.
- ◆ Goal Set with your up line! Measure progress!
- ◆ Prep Supplies, Party Packs, Get organized!
- ◆ Update online party lineup in my sales
- ◆ Activate and support your new consultants

Sept. 27th –Close of September Sales Month

- ◆ TUP AWARE DAY
- ◆ Attend/participate in Training _____
- ◆ Hold 2+ and Date 4+ Just KEEP DATING!
- ◆ Lead Generating Activities – Meet 25 new people
- ◆ WORK on your Sept 28-Oct 4 Multi Host
- ◆ FOLLOW UP on Mass Mailing
- ◆ Motivate Fundraisers to close by Oct 2nd
- ◆ EXTRA Host Coaching Efforts – Motivate!
- ◆ Update online party lineup in my sales
- ◆ Activate and support your new consultants

IT'S HERE!

National Party Week Sept 28th -Oct 4th

ARE YOU READY TO PARTY?

- Party Pack's ready?
- Party supplies bagged up and ready?
- Overflow Bag Ready?
- Childcare arranged!?
- Meals prepared?

PARTY LIKE A ROCKSTAR!

Imagine: 8 x \$600/2 September parties held = 16 new hosts to work with and \$4800 in Personal Sales!

Focus on STEPPING UP to a New Title in September to get PAID at that New Title in October!

16 New October Hosts, Plus Fundraisers, Helpers, and Events IMAGINE what you'll make happen in October, November and December....building for a HAPPY NEW YEAR!