

Curious about where the party can take you? I'd love to share more with you about the Tupperware opportunity.

MORNING AFTERNOON EVENING

| | | | |
|-----------|--|--|--|
| MONDAY | | | |
| TUESDAY | | | |
| WEDNESDAY | | | |
| THURSDAY | | | |
| FRIDAY | | | |
| SATURDAY | | | |
| SUNDAY | | | |

CONSULTANT BENEFITS:

1. OPPORTUNITY TO MAKE MONEY
2. FLEXIBLE SCHEDULE
3. ON-GOING SUPPORT/TRAINING
4. 25% PERSONAL DISCOUNT
5. PERSONAL SALES VOLUME BONUS
6. AN AFFORDABLE START
7. OPPORTUNITY TO EARN AN IPAD & MORE!
8. SIGN UP BONUSES
9. AWARDS & FUN
10. EASY

On a scale of 1-10 how would you rate the Tupperware Opportunity? (circle)

1 2 3 4 6 7 8 9 10

Tupperware

Catalog Survey

Thank you for taking the time to complete our survey.
Please take a moment to provide the information below.

Name: _____

Address: _____

Phone: _____

Email: _____

Best way to reach you is: _____

Who invited you to attend today? _____

Thank you again for taking the time to look through our new catalog and fill out this survey.

In your opinion, what is the best feature of this catalog?

Our catalog's table of contents is designed around different product categories that offer solutions for everyday living. Which of these categories appeals to you the most? And would you please share with us why it appeals to you.

Tupperware products are designed to save time, space and money. Looking at the products in this new catalog, how many products would you say you would love to have to help you in these three categories?

Less than \$100 _____
\$100-400 _____
More than \$400 _____

Our catalog is a showcase for offering the free services that are available. Which of these would you be interested in taking advantage of?

| | |
|-------------------------------------|---|
| Fundraisers | Microwave cooking classes |
| Healthy Cooking/eating with recipes | Shopping sprees– free Tupperware Products |
| Custom kitchen planning | Meal Prep/planning |
| Business Opportunity | Cold Brew Bar |

Which of these appeal to you the most? (Circle those that interest you)

Fridge/Freezer:

FridgeSmarts– Keeps fruits and vegetables 3-4 times longer than any other container. **Freezer Mates**– Helps organize your frozen goods for maximum space and healthier eating.

Prep Like the Pros

Whether you want to Prep with Precision using the **Mandoline** or have a healthier alternative to ground meats with the Fusion Master, we have the products that “foodies” love!

Microwave:

Microwave Products– Products that are designed to be used in the microwave safely (no BPA) and go from Microwave to Freezer for convenience

Cupboard:

Modular Mates organize and save time, space and money. Keeping your foods fresher and longer in your pantry

Tupperware is *expanding* in your area
and we request your input

FREE Gift for Your Input

Complete this survey, place it in the bag on your door tomorrow.
When I stop by to pick it up, I'll leave you a FREE gift!

Your Name: _____

Preferred Phone #: _____

Email: _____

☐ Please send me special offers by email

1. How long has it been since you've seen a Tupperware catalog? _____

2. Have you ever been to a Tupperware party?

☐ YES ☐ NO

3. Did you know Tupperware Hosts can earn free and half-price products?

☐ YES ☐ NO

4. If you were to host a Tupperware party, which duration would you prefer?

☐ 15 minutes? ☐ 30 minutes? ☐ 1 hour?

5. In which of these would you and your friends be most interested?

- ☐ hosting an interactive party **at home or at work** to earn **free** Tupperware® products
- ☐ fast, healthy microwave meals in minutes
- ☐ kitchen planning, organization and food storage
- ☐ exceptional cookware, cutlery and kitchen gadgets
- ☐ fundraising for your favorite cause (**40%** of the proceeds go to the cause)
- ☐ the opportunity to earn an extra \$1,000 or more each month
- ☐ other: _____

6. Did you know Tupperware has a car program?

☐ YES ☐ NO

Please feel free to contact me if you have any questions.

You can reach me at:

Tupperware

Tupperware is *expanding* in your area
and we request your input

FREE Gift for Your Input

Complete this survey, place it in the bag on your door tomorrow.
When I stop by to pick it up, I'll leave you a FREE gift!

Your Name: _____

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☐ YES ☐ NO

Please feel free to contact me if you have any questions.

You can reach me at:

Tupperware

Tupperware COLD BREW CARAFE Survey



Survey Date_____

1. How often in a week do you purchase a coffee beverage?
☐ 1/week ☐ 2-5x/week ☐ Daily ☐ Never
2. Which do you purchase more of:
☐ black coffee ☐ cold Brew ☐ blended coffee drink ☐ Latte
3. How many cups of coffee do you drink in a day?
☐ 0-1(who needs coffee?) ☐ 1(first thing in the morning)
☐ 2-3(just to give me the energy boost I need) ☐ IV Drip
4. What type of at-home brew system do you currently use?
☐ Single use pods ☐ Programmed coffee pot ☐ French Press
5. Does this product interest you at
☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free
6. When was the last time you attended a Tupperware Party?
☐ last 6 months ☐ 6–12 months ago
☐ over a year ☐ Never
7. Would you like to be added to my email list/monthly newsletter for updates?
☐ Sales Specials ☐ New Product Releases/Surveys
☐ Special Host Offers ☐ Income Opportunities
☐ Fundraiser Info ☐ TupperConnect Online Party

Name_____ Phone_____

Email_____

Tupperware[®]

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☐ Fundraiser Info ☐ TupperConnect Online Party

Name_____ Phone_____

Email_____

Tupperware[®]



Freezer Mates® Survey

Survey Date_____

1. How often do you purchase meats in a large quantity or plan meals ahead to freeze?
___1/week ___2-5x/week ___Monthly ___Never
2. Which do you freeze more of:
___Meats ___Vegetables ___Plan Ahead Meals
3. How do you usually store your foods in your freezer?
___Original Packaging ___Freezer Containers
___Freezer Bags ___Other
4. Do you ever have a problem with "Freezer Burn"?
___Always ___Sometimes ___Never
5. What size FreezeMates® containers do you feel you would get the most use from?
___Small 1 ___Small 2 ___Small 3 ___Medium 1___Medium 2
___Large 1 ___Large 2 ___Large 3
6. Does this product interest you at
___ Regular Price ___On Sale ___1/2 Price ___Free
7. When was the last time you attended a Tupperware Party?
___last 6 months ___6-12 months ago
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Tupperware®



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___Freezer Bags ___Other
4. Do you ever have a problem with "Freezer Burn"?
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5. What size FreezeMates® containers do you feel you would get the most use from?
___Small 1 ___Small 2 ___Small 3 ___Medium 1___Medium 2
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Name_____ Phone_____

Email_____

Tupperware®



MicroPro Grill

Survey

How often do you use your microwave?

☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More

Are you ever pressed for time to make a healthy dinners during the week? ☐ Yes ☐ No ☐ We eat fast food

How often do you Grill/BBQ?

☐ 1-2 times a month ☐ 2-4 times a month
☐ once a week ☐ More

Would be interested in recipes for delicious meals made in the MicroPro Grill?

☐ Yes ☐ No ☐ Maybe

Would you or anyone you know have an interest in learning how to make healthy meals for your family in 30 minutes or less?

☐ Yes ☐ No ☐ Maybe

Does this product interest you at?

☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free

When was the last time you attended a Tupperware Party?

Within past 6 mos ☐ 6-12 mos ago ☐ Its been Years! ☐ Never ☐

Would you like to be added to my email list for updates?

☐ Sales Specials ☐ New Product Releases/Surveys
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Name: _____ Date: _____

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☐ Yes ☐ No ☐ Maybe

Does this product interest you at?

☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free

When was the last time you attended a Tupperware Party?

Within past 6 mos ☐ 6-12 mos ago ☐ Its been Years! ☐ Never ☐

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Name: _____ Date: _____

Phone: _____

Email: _____



Smart Multi Cooker

Survey

How often do you use your microwave?

☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More

Are you ever pressed for time to make a healthy dinners during the week? ☐ Yes ☐ No ☐ We eat fast food

Would be interested in recipes for delicious meals made in the Smart Multi Cooker?

☐ Yes ☐ No ☐ Maybe

How often would you use a Smart Multi Cooker in your home?

☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More

Would you or anyone you know have an interest in learning how to make healthy meals for your family in 30 minutes or less?

☐ Yes ☐ No ☐ Maybe

Does this product interest you at?

☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free

When was the last time you attended a Tupperware Party?

Within past 6 mos ☐ 6-12 mos ago ☐ Its been Years! ☐ Never ☐

Would you like to be added to my email list for updates?

☐ Sales Specials ☐ New Product Releases/Surveys
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Name: _____ Date: _____

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Smart Multi Cooker

Survey

How often do you use your microwave?

☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More

Are you ever pressed for time to make a healthy dinners during the week? ☐ Yes ☐ No ☐ We eat fast food

Would be interested in recipes for delicious meals made in the Smart Multi Cooker?

☐ Yes ☐ No ☐ Maybe

How often would you use a Smart Multi Cooker in your home?

☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More

Would you or anyone you know have an interest in learning how to make healthy meals for your family in 30 minutes or less?

☐ Yes ☐ No ☐ Maybe

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When was the last time you attended a Tupperware Party?

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Name: _____ Date: _____

Phone: _____

Email: _____



GRATE MASTER™ SURVEY

Survey Date: _____

How often do you use shredded cheese in your menus?

1-2 x week _____ 2-4 x week _____ More _____ Don't Use _____

Do you ever shred vegetables for salads or appetizers?

Yes _____ No _____ Favorite Recipe using shreds _____

How concerned are you about the presence of corn starch and artificial stabilizers in store-bought shredded products?

Very concerned _____ Somewhat _____ Not at all _____

Are you concerned about your family's healthy eating habits?

Very concerned _____ Somewhat _____ Not at all _____

If you could hide vegetables easily in sauces and casseroles, would you do this? Yes _____ Maybe _____ No!! _____

If you could shred fresh food product for your recipes in seconds and save \$\$, would you be interested? Yes _____ No _____

Would you be interested in having some friends over to look at the Grate Master and try it yourself? Yes _____ Maybe _____ No _____

When was the last time you attended a Tupperware Party?

Within past 6 mths _____ 6-12mths ago _____ Its been Years! _____ Never _____

Would you like to be added to my email list for updates?

_____ Sales Specials _____ New Product Releases/Surveys

_____ Special Host Offers _____ Income Opportunities

_____ Fundraiser Info _____ Online/Catalog Parties

Name: _____ Phone: _____

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Tupperware®



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When was the last time you attended a Tupperware Party?

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_____ Fundraiser Info _____ Online/Catalog Parties

Name: _____ Phone: _____

Email: _____

Tupperware®

Sorbet Maker Survey

Survey Date _____



1. Are you familiar with what sorbet is? _____
2. How concerned are you about the presence of preservatives, food additives and artificial sweeteners in the foods you & your family eat?
Very Concerned _____ Somewhat _____ Not at all _____
3. Do you know anyone who is lactose intolerant or has diabetes? _____
4. Have you ever made your own frozen treats such as ice cream, smoothies and sorbet? _____
5. Which of the following would you invite friends & family to, as a fun way to experience the Sorbet Maker?
Brunch Party _____ Coffee Hour _____ Frozen Treat Party _____
6. Does this product interest you at
_____ Regular Price _____ On Sale _____ 1/2 Price _____ Free
7. When was the last time you attended a Tupperware Party?
Less than 6 months _____ 6-12 months ago _____ It's been years! _____ Never _____
8. Would you like to be added to my email list/monthly newsletter for updates?
_____ Sales Specials _____ New Product Releases/Surveys
_____ Special Host Offers _____ Income Opportunities
_____ Fundraiser Info _____ Tupper Connect Online Party

Name _____ Phone _____

Email _____

Tupperware®

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_____ Sales Specials _____ New Product Releases/Surveys
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_____ Fundraiser Info _____ Tupper Connect Online Party

Name _____ Phone _____

Email _____

Tupperware®



Microwave Pasta Maker™ Survey

Survey Date_____

- How many times a week do you currently prepare recipes that include pasta?
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- How do you currently cook pasta?

- For what kind of recipes do you think the Microwave Pasta Maker™ would be most helpful to you & why?

- Could you see yourself using the Microwave Pasta Maker™ in your kitchen
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Microwave Pasta Maker™?
☐ Yes ☐ No ☐ Maybe
- Does this product interest you at
☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free
- When was the last time you attended a Tupperware Party?
☐ last 6 months ☐ 6-12 months ago
☐ over a year ☐ Never
- Would you like to be added to my email list/monthly newsletter for updates?
☐ Sales Specials ☐ New Product Releases/Surveys
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Tupperware®



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☐ Yes ☐ No ☐ Maybe
- Does this product interest you at
☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free
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Name_____ Phone_____

Email_____

Tupperware®



Power Chef™ Survey

Survey Date_____

- How many times a week do you currently prepare foods that require chopping, whipping, emulsifying or mixing?
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- How do you currently prepare foods that require whipping or mixing?

- For what kind of foods do you think the Power Chef would be most helpful to you & why?

- Could you see yourself using the Power Chef™ in your kitchen
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Power Chef™?
☐ Yes ☐ No ☐ Maybe
- Does this product interest you at
☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free
- When was the last time you attended a Tupperware Party?
☐ last 6 months ☐ 6-12 months ago
☐ over a year ☐ Never
- Would you like to be added to my email list/monthly newsletter for updates?
☐ Sales Specials ☐ New Product Releases/Surveys
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Name_____Phone_____

Email_____

Tupperware®



Power Chef™ Survey

Survey Date_____

- How many times a week do you currently prepare foods that require chopping, whipping, emulsifying or mixing?
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- How do you currently prepare foods that require whipping or mixing?

- For what kind of foods do you think the Power Chef™ would be most helpful to you & why?

- Could you see yourself using the Power Chef™ in your kitchen
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Power Chef™?
☐ Yes ☐ No ☐ Maybe
- Does this product interest you at
☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free
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Name_____Phone_____

Email_____

Tupperware®



Chop N Prep Chef

Survey

How often do you need to chop small quantities of food?

___ 1-2 times a week ___ 2-4 times a week
___ 4-6 times a week ___ More

What's your average prep times for meals?

___ < 15 minutes ___ 15-30 minutes ___ over 30 minutes

What kind of foods do you think the Chop N Prep Chef would be most helpful to you?

___ Vegetables ___ Nuts ___ Baby Food ___ Herbs

How often would you use the Chop N Prep Chef in your kitchen?

___ 1-2 times a week ___ 2-4 times a week
___ 4-6 times a week ___ More

Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Chop N Prop Chef?

___ Yes ___ No ___ Maybe

Does this product interest you at?

___ Regular Price ___ On Sale ___ 1/2 Price ___ Free

When was the last time you attended a Tupperware Party?

Within past 6 mos ___ 6-12 mos ago ___ Its been Years! ___ Never ___

Would you like to be added to my email list for updates?

___ Sales Specials ___ New Product Releases/Surveys
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Name: _____

Date: _____

Phone: _____

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What kind of foods do you think the Chop N Prep Chef would be most helpful to you?

___ Vegetables ___ Nuts ___ Baby Food ___ Herbs

How often would you use the Chop N Prep Chef in your kitchen?

___ 1-2 times a week ___ 2-4 times a week
___ 4-6 times a week ___ More

Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Chop N Prop Chef?

___ Yes ___ No ___ Maybe

Does this product interest you at?

___ Regular Price ___ On Sale ___ 1/2 Price ___ Free

When was the last time you attended a Tupperware Party?

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Name: _____

Date: _____

Phone: _____

Email: _____



Microwave Pressure Cooker Survey

Survey Date_____

- How many times a week do you currently prepare “main dish” recipes?
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- How do you currently cook these recipes?

- For what kind of recipes do you think the Microwave Pressure Cooker would be most helpful to you & why?

- Could you see yourself using the Microwave Pasta Maker™ in your kitchen
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Microwave Pressure Cooker?
☐ Yes ☐ No ☐ Maybe
- Does this product interest you at
☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free
- When was the last time you attended a Tupperware Party?
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☐ 4-6 times a week ☐ More
- How do you currently cook these recipes?

- For what kind of recipes do you think the Microwave Pressure Cooker would be most helpful to you & why?

- Could you see yourself using the Microwave Pressure Cooker in your kitchen
☐ 1-2 times a week ☐ 2-4 times a week
☐ 4-6 times a week ☐ More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Microwave Pressure Cooker?
☐ Yes ☐ No ☐ Maybe
- Does this product interest you at
☐ Regular Price ☐ On Sale ☐ 1/2 Price ☐ Free
- When was the last time you attended a Tupperware Party?
☐ last 6 months ☐ 6–12 months ago
☐ over a year ☐ Never
- Would you like to be added to my email list/monthly newsletter for updates?
☐ Sales Specials ☐ New Product Releases/Surveys
☐ Special Host Offers ☐ Income Opportunities
☐ Fundraiser Info ☐ TupperConnect Online Party

Name_____Phone_____

Email_____

Tupperware®



Stack Cooker Survey

Survey Date: _____

1. How many times a week do you prepare a full meal?

____ 1-2 times a week ____ 2-4 times a week
____ 4-6 times a week ____ More

2. Do you mostly use:

____ Take out ____ Stove or oven ____ Microwave

3. Would you be interested to know how to cook a full 3 course meal in your microwave in 25 minutes?

____ yes ____ no ____ maybe

4. Have you ever made a cake in the microwave?

____ yes ____ no

5. Would you be interested in hosting a Tupperware Party with your friends and learning how to make a full meal in the microwave or even a cake?

____ Yes ____ No

6. When was the last time you attended a Tupperware Party?

____ within 6 months ____ 6-12 months
____ over a year ago ____ Never

7. Have you ever considered selling Tupperware?

____ Yes ____ No ____ Sold before

8. Would you like to be added to my monthly Newsletter? ____ Yes ____ No

Email address: _____



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Vent N Serve

Survey

How often do you use your microwave to reheat meals?

____ 1-2 times a week ____ 2-4 times a week
____ 4-6 times a week ____ More

Do you take your lunches to work?

____ Yes ____ No ____ We eat fast food

Do you freeze lunches before hand?

____ Yes ____ No ____ Maybe

How often would you use a Vent N Serves?

____ 1-2 times a week ____ 2-4 times a week
____ 4-6 times a week ____ More

Would you like a product you can store, freeze and reheat in ?

____ Yes ____ No ____ Maybe

Does this product interest you at?

____ Regular Price ____ On Sale ____ 1/2 Price ____ Free

When was the last time you attended a Tupperware Party?

Within past 6 mos ____ 6-12 mos ago ____ Its been Years! ____ Never ____

Would you like to be added to my email list for updates?

____ Sales Specials ____ New Product Releases/Surveys
____ Special Host Offers ____ Income Opportunities
____ Fundraiser Info ____ Online/Catalog Parties

Name: _____

Date: _____

Phone: _____

Email: _____



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Name: _____

Date: _____

Phone: _____

Email: _____



Modular Mates

Survey

How many times a month do you buy groceries?

____ Once a month ____ Twice a month
____ 3 times a month ____ More

What items usually goes stale in your pantry?

____ Chips ____ Cereal ____ Crackers

Have you ever found insects in your flour, cornmeal, baking mixes or pasta? ____ yes ____ No ____ Maybe

Would like to have your pantry organized?

____ yes ____ no

Would like to be able to see at a glance what items are needed?

____ Yes ____ No

What Modular Mates Center would you benefit from most?

____ Pasta ____ Baking ____ Snack ____ Beverage

Does this product interest you at?

____ Regular Price ____ On Sale ____ 1/2 Price ____ Free

When was the last time you attended a Tupperware Party?

Within past 6 mos ____ 6-12 mos ago ____ Its been Years! ____ Never ____

Would you like to be added to my email list for updates?

____ Sales Specials ____ New Product Releases/Surveys
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Would you like to be added to my email list for updates?

____ Sales Specials ____ New Product Releases/Surveys
____ Special Host Offers ____ Income Opportunities
____ Fundraiser Info ____ Online/Catalog Parties

Name: _____

Date: _____

Phone: _____

Email: _____

FridgeSmart *Survey*



Survey Date: _____

Host Name: _____

1. How often a week do you purchase fresh fruit and vegetables?
_____ 1/week _____ 2-5x/week _____ Daily _____ Never
2. Which do you purchase more of:
_____ Fruits _____ Vegetables _____ Equal
3. How do you usually store your fruits and vegetables?
_____ Original Packaging _____ Plastic Bags
_____ Refrigerator Drawer _____ Other
4. Do your fruits and vegetables ever spoil before you get a chance to eat them?
_____ Always _____ Sometimes _____ Never
5. What size FridgeSmart® container do you feel you would get the most use from?
_____ Small _____ Medium
_____ Small Deep _____ Medium Deep _____ Large
6. Does this product interest you at:
_____ Regular Price _____ On Sale
_____ 1/2 Price _____ Free
7. When was the last time you attended a Tupperware Party?
_____ last 6 months _____ 6–12 months ago
_____ over a year _____ Never
8. Please add me to your monthly email newsletter to be update on:
_____ Sales Specials _____ New Product Releases/Surveys
_____ Special Host Offers _____ Income Opportunities
_____ Fundraiser Info _____ TupperConnect Online Party

Name _____ Phone _____

Email _____

FridgeSmart *Survey*



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_____ Fundraiser Info _____ TupperConnect Online Party

Name _____ Phone _____

Email _____

The Survey Party: useful for business building...Are you a new Consultant? Get your feet wet, practice word choices and demo techniques by focusing on just one product before a small, friendly group. Are you an established Consultant- a seasoned veteran? Reconnect with past Hosts and Customers. Call someone who “owes” you a Party or someone you haven’t spoken with in a long while! Barbara Braden put this Party Idea out again over a year ago; you can find the original Surveys under Files at Mighty River Sales FB page. I just wrote one for the Grate Master...

The Call... “Hi Marian, this is Margi with Tupperware...Do you have 3 minutes to talk? I have something I hope you’ll help me with...It is a Survey Project for Tupperware...looking for your honest feedback about a Food Prep Product! I need 50 opinions by the end of March, and I thought of you right away because...”

...you had such a good party back in...

...you really love our products...

...I know you enjoy giving your opinion and advice...

...I know you will be honest...

Whatever fits the person you are calling- be sincere!

“It is a 30-minute Survey Party- everyone who fills out a survey will be entered in a drawing for a \$50 bag of Tupperware. I am sharing the survey results so Tupperware will know what our customers think about the products!”

...sounds interested? Call continues... “So, let me ask you, how many people fit comfortably around your table? Great, be sure to save yourself a seat! Can you get 3 or 4 of your *...friends, neighbors, relatives, co-workers, friends who attended your last party...* to come over for just 30 minutes to take my survey?”

“I will bring just a few products with me and arrive 10 minutes early. I’ll show you how the *...Smart Multi Cooker, MW Pressure Cooker, Stack Cooker, Grate Master...* works, make a quick and easy recipe for you and be out the door in 30 minutes! You will get a free gift for letting me in the door, and all of your friends will get a gift for filling out the survey. I have Tuesday the 18th from 7-7:30 available or this Saturday from 10-10:30 is open. Which one works best for you?” *... it is important to date these in close and give few options- not; my calendar is wide open...* “That’s great! I have you in my Datebook for...”

“Now, there are only 3 things I need from you:

Invite 3-4 friends to join you. I need as many surveys as possible but don't want too many at one time. Just however many fits around your table.

We will need... (*whatever you need for the recipe you are making*)...will you provide that?

You will also need some drinks for your guests and a few... (*whatever complements the recipe*) And that's it...Easy, easy! I will see you on Tuesday!"

What to take with you: I take 3 bags: one holds two of the Product I am showing- (I will prep the recipe in one of them with the Host before others arrive, and set the other on the table), and my gifts for the Host/ Guests in exchange for completed surveys and Party dates. (For the Grate Master, I will need only one)

Other items that I need to put the recipe together (utensils, measuring cups/spoons, my spice shakers with TW seasoning, Mix N Store Pitcher, cutlery, Power Chef/or Chop N Prep, spatula, cutting board, can opener) fit nicely into my insulated basket- *use your products as you assemble the recipe with the Host...she may tell her friends later, "Hey, look at this!"*

3rd bag carries catalogs & sales flyers for all guests, the Surveys, a small Host Packet to leave with today's & a future host, a packet of recipes for the featured product, my Date Book with openings for future Survey Parties and Home Parties, and The White Envelope!

*In the Host Packet, you should have 2 catalogs, 2-3 flyers, 4-5 order forms, a sheet explaining shipping & handling, taxes, how to make out checks, acceptable forms of payment, and the date to close...Thank you gift choices at \$175, host bonus options, host credit, ½ off items at \$275+

I have been prepping my hosts beforehand by e-mail/phone; we agree on which product will be under survey and I offer a couple of recipe options, she chooses...I let her know that this about getting feedback, not selling Tupperware...However, when people are interested in buying, I do not frown on that...and she is welcome to get orders from anyone she likes and get some free TUPPERWARE for herself. I also request her help in obtaining another Survey Party from among those she knows. I will send an email the day before saying Thank you for letting me come and meet your friends, I am so excited! Would you mind if I got there 25' early? I'd like to make sure everything is set up before your guests arrive. (I need this to be relaxed and focused)

At the party: Arrive early to set up and greet the guests...informal but dress professionally! Place the Demo Product, catalogs, sale flyers, your business cards on the table. Have each guest come in, get something to drink, and take a seat. When it is time and most all have arrived and seated, start by saying... "Thanks for coming to Marian's TW Microwave Pressure Cooker Survey Party today! My name is Margi and I am excited to show you how this product works and to get your honest opinions about it! We are having BBQ Chicken Sliders in 25'! I have already started the recipe! While it cooks, let me show you the Pressure Cooker..." Explain how the Pressure Cooker works, the safety features, the ease of use, how to clean it while you pass the pieces around and let the guests handle the product as you mention all the things it can do, describe a nice dinner you had with your family recently.

Try to mention the main points on the survey as you demo...There will be time after you've finished showing the product to excuse yourself and serve the recipe out...

"Tupperware is on a mission to bring the Family back to the Table with easy recipes and time saving products! Pass out the surveys and tell them you have a gift for them when they complete the survey and give them back to you. (Gift is anything you want, citrus peeler, any tiny treasure, past dating gifts...nothing costly.) Let the guests taste the recipe and fill their plates. When they hand you the survey, give them the gift, thank them for taking part in the survey project, and give them a catalog, sale flyer and order form.

Once everyone is done with the survey, say... "Thanks again for coming to Marian's survey party and my thanks to Marian for opening her home! You will be entered in a drawing for \$50 bag of Tupperware after March 30th and your opinions shared with Tupperware."

"Before I leave- Let me tell you about some options you have if you want to take advantage of them:

You may place an order for any products you like, and Marian will earn host credit for it. Her party will be open for 48 hours so you can order before you leave or get it to her by Thursday at 7:30.

I am looking for 50 people to fill out surveys. I have some openings this week and next for the Steamer and Stack Cooker if you are willing to do your own survey party. We can choose a time before I leave today.

If you would like to earn a lot of FREE Tupperware and have fun doing it, I still have several openings for regular parties in my Date Book.

I will close by saying that, as a Consultant for Tupperware, I love what I do! I have met some very sharp, enthusiastic and friendly people here today. If you, or anyone you know, is interested in learning more about the Tupperware Opportunity, just let me know and I will share some information with you. Here, I raise the White Envelope that is Labeled "WARNING: the contents of this envelope may change your life!"

Thanks for spending time with me today!"

EXIT: gather your things, make sure that the host understands she has a couple days to collect orders if she wants to, you set a time to meet and close the party, and LEAVE! It is important to be out the door as close as possible to 30' after you start.

Be prepared to respond in a positive way to the Host/guests begging you to stay, eat and answer questions. Answer questions while you clean up, take a quick bite, add up orders, schedule your next 2 Surveys, be poised to go...The guests are leaving, you are helping the host get her tidy kitchen back. Often you will have the chance to get your Host's wishlist and encourage her in getting to her goal.

TUPPERWARE is doing a survey to reach stranded Hosts & Consumers! Please answer these questions to be entered into a drawing later today for a FREE! piece of Tupperware ☺

1) When was the last time you attended a demonstration?

0-1 yr ____ 1-3 yr ____ 3yr or more ____

2) Have you ever earned FREE! product as a Host?

Yes ____ No ____

If Yes, when was the last time ____

3) Are you familiar with our Warranties?

Yes ____ No ____

4) Would you like to be updated when we have sale items?

Yes ____ No ____ If yes, be sure to fill in email below

5) Would you like information on any of the following?

please check any that apply!

Fund Raisers ____ Kitchen Organization ____

Gift Registry ____ Microwave Know How Classes ____

6) Would you like to receive FREE products by having a few friends over for a quick demo?

Yes ____ No ____ Maybe ____

7) We're looking for part-part & full-time people in this area. Do you know anyone who's job hunting OR looking for a way to earn some EXTRA? *It CAN be YOU! ☺*

Name _____ Phone _____

Email address _____

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